



# Call for expressions of interest 2016

## Promoting family farming in West Africa

Feeding the towns through sustainable family farming

Deadline for the submission of outline dossiers (Phase 1 of the process): Monday, 11 January 2016.

#### **Background**

Faced with the rapid growth of towns and increasing demand from urban consumers, which change the town/country relationship, family farming already strengthens in many places the capacity of a country or a region to feed its urban populations through local production and the reinforcement of efficient short channels. The question to be raised is the one about its amplifying effect.

West African farmers and their organizations therefore have a four-fold challenge to take up with their partner associations:

- guarantee the availability of locally produced foodstuffs;
- ensure farmers an income on which they can live decently;
- respond to the requirements of sustainable management of natural resources;
- influence public policies at a national and international level.

The objective is now to give another dimension to family farming and its stakeholders.

To support them, the Fondation de France and the Comité Français pour la Solidarité Internationale (CSFI) joined forces in 2009 to launch a new program to reinforce family farming in Sub-Saharan Africa, which has been refocused on West Africa

since 2010: the Promotion de l'Agriculture Familiale en Afrique de l'Ouest (Pafao) program.

This program is benefiting from a contribution from the Fondation JM.Bruneau (under the auspices of the Fondation de France) and the AFD. The Seed Foundation takes part to the capitalization side of the program. The Réseau des Organisations Paysannes et de Producteurs d'Afrique de l'Ouest (Roppa) is a member of the monitoring and orientation committee.

#### **Objectives**

The general objective is to boost local initiatives to increase access to food through viable and sustainable family agriculture in Africa, share their knowledge and experience on a wider scale and contribute to the documentation on the sustainability of this agricultural model.

The specific objectives are:

- through concrete, innovative action, to improve and secure the production, processing, preservation and marketing of farm produce and to ensure that poor urban consumers have access to it;
- to share among local, national and international actors the knowledge acquired from concrete action under this program, and to draw comprehensive lessons.





### What initiatives are being supported?

#### **Themes**

The program supports projects which take into account both the following themes:

- feeding the towns through local production: how can local family farming supply domestic markets and feed the cities big or medium ones and rural settlements? How can local family farming supply urban markets and feed towns? How can it compete with imported products and regain a share of urban markets? How to boost the consumption of local products? How can the rural population live decently from family farming activities? How can producers, processors, merchants and consumers cooperate for mutual benefits?
- developing methods of sustainable agriculture: is it possible to meet the challenge "Feeding the towns, now and in 2050, through family farming" by developing sustainable agriculture? How can family farming adapt to climate change? How can it contribute to preserving natural resources and biodiversity—whether in the phase of production, processing or marketing?

#### **Actions**

The program provides financial support for actions designed to enhance the consumption of local products and to give produce from sustainable family farms access to urban markets. This objective can be illustrated by such actions as:

- improvement and diversification of sustainable family farming production, its processing and marketing:
- strengthening family farming organizations committed to the approach proposed in the program;

- awareness raising of consumers regarding defence and promotion of family farming and consumption of local products;
- capitalization on innovations bringing responses to the development of family farming;
- advocating sustainable family farming to deciders in the political field;
- etc.

#### Important:

- the program grant committee will take care to select only initiatives showing real capacity to innovate in responding to the challenge of feeding towns through sustainable family farming and of promoting the consumption of local products. Accordingly, for example, a project designed solely to increase productions on farms will not be selected;
- projects aimed solely at purchasing equipment or inputs cannot be financed under this program.

#### A two-stage procedure

Phase 1: before Monday, 11 January 2016, in the context of this call for expressions of interest—the submission of an outline dossier in the format below. A pre-selection committee will meet in March 2016. Each applicant will be notified of the decision (preselection or refusal) around mid-March 2016, by email only (no replies by telephone).

Organizations pre-selected will proceed to **Phase 2** of the selection. They will then complete the full grant application dossier between March and April 2016. The format and the precise submission date will be communicated in March 2016.

#### Two financial funds in 2016

In 2016, the Pafao program will implement two financial funds:

- Fund A: This fund will be allocated to projects with duration of 12 to 36 months
- in conformance with general guidelines and eligibility criteria;
- in compliance, imperatively, with the following particular conditions:
  - · ending by 31/12/2018;
  - · without co-financing from the AFD.
- Fund B: for projects with duration of 12 to 36 months
- in conformance with general guidelines and eligibility criteria.

### To whom is this call for expressions of interest addressed?

To non-profit legal entities:

- West African farmers' organizations;
- "support NGOs" active in West Africa or in Europe (to the extent that they work with local partners);
- · research and/or training organizations.

**Important:** this call is reserved for proposals of partnership actions, formalized between African and European organization(s). The applicant organization can be West African or European.

#### Selection criteria

The selection committee will make a selection of outline files according to the following criteria:

- admissibility of the dossier from an administrative point of view: (complete dossier, correctly filled in and with the accompanying documents as requested, files correctly named and in the requested format, amount of the grant and duration of the project, no error in the budgets, etc.);
- eligibility of applicants, partners and projects;

- relevance of the innovation(s) regarding the dimension "Feeding the towns" put in place by the project and the extent to which they enable sustainable family farming production to have access to urban markets and to enhance consumption of healthy local products;
- quality of the project (its impact on family farming and on access to food in towns and cities; preservation of natural resources and of biodiversity; adaptation to climate change; rural employment; governance; skill-based partnerships, at local and international level; etc.);
- feasibility: relevance of project's budget and action plan, coherence of the general objective, specific objectives, planned activities, expected results and the indicators of these same results; coherence between estimated budget and financial planning;
- criteria for inclusion of scaling-up (measures to ensure the continued benefits over the long run, capitalization, dissemination and valorization, replication of the innovations, advocacy, etc.).

#### **Support modalities**

In order to encourage applicants to develop diversified partnerships, especially local ones, the Pafao program will not finance the whole project (maximum at 80%). The financing plans will mention the other solicited/acquired financial partners, as well as the self-financing part which is forecast.

Two kinds of initiatives will be supported:

- short-term projects (one-year duration), with a granted amount of 10,000€ to 15,000€;
- multi-year projects (3 years maximum), with a maximum amount of 50,000€ for the whole time period (3 years) and paid in annual tranches in light of the progress of the project.

The supported projects can already be under way, or be specific parts of wider projects, whether under way or new. The financed actions must unfold after January 1st, 2016 and begin before December 31st, 2016.

#### How to reply?

Please download the guidelines and the brief application file (Word and Excel files) on **fondationdefrance.org** (section "Trouver un financement") or **cfsi.asso.fr** (section "Actualités").

The outline dossier, completed in French or English, is to be sent by email only, to the following address: secr.aea@cfsi.asso.fr (a Word file, accompanied by the Excel file for the budgets, and the annexes requested). The documents may be sent in several emails, each not exceeding 4Mo.

The limit date for reception of the dossier by email is Monday, 11 January 2016.

Applications will be examined by the program secretariat, put in place by CFSI.

Should you have any question left unanswered after having carefully read the guidelines, please send it by email only to: secr.aea@cfsi.asso.fr.

#### **Program managers:**

#### **Benjamin Bellegy**

Fondation de France 40 avenue Hoche - 75008 Paris fondationdefrance.org

#### Isabelle Duquesne

Comité Français pour la Solidarité Internationale (CFSI)

32 rue Le Peletier - 75009 Paris cfsi.asso.fr

